

UNIVERSITY COMPUTING COMPANY

executive offices:

1300 Frito-Lay Tower

Dallas, Texas 75235

214 — FL 7-0246

T. Nelson
Sys. Consultant
Box 1546
Poughkeepsie, New York 12603

In response to your request, I am pleased to supply the following information about University Computing Company's Program Trading Center (PTC).

Description

If You or Your Company:

- Has developed and implemented a new EDP application solution.
- Has designed and implemented an efficient operating system.
- Has built and implemented a new or modified language or compiler.

UCC will purchase Your system or market Your system on an attractive royalty basis. This will enable you to:

- Recover most or all of your development costs.
- Produce a regular repetitive income with little or no assistance on your part.

Programs accepted for distribution will be nationally advertised and marketed in key metropolitan areas.

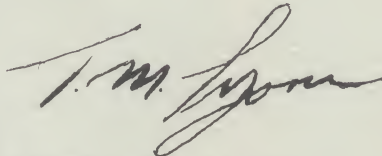
In the event your system is presently being marketed, we can assist in selective areas.

Procedure

1. On inquiry, UCC will forward a program summary sheet for your completion which includes such information as general program description, machine configuration required, etc.
2. After the PTC's evaluation of the market potential of your program, you will be requested to forward general flow charts and support documentation.
3. Pricing of your package and royalty arrangements will then be mutually agreed upon.
4. A formal agreement will be executed and at this time you will be requested to forward detailed flow charts, compilations, object decks, etc., to PTC.
5. Your program will be entered in the nationally distributed PTC catalog and described in the PTC literature.
6. Your royalty checks will be mailed the month following collection on sales by the Program Trading Center.

If you wish, we will assist you in copyrighting your program in your company name and/or include your company name in all mention of the programs.

If additional information is required, please do not hesitate to contact me.



Thomas M. Lyons
Vice President

TML1b

Enc. Program Summary Sheet
Certificate of Ownership

University Computing Company- Program Trading Center
PROGRAM SUMMARY SHEET

1. Program name _____
2. Brief description _____

3. In your opinion what potential market does the program have? _____

4. What is the function of the program? _____

5. List source language(s). If multiple, list approximate percentage of each language. _____
6. On what hardware configurations has the program been successfully run? _____

7. In what format (cards, tape, etc.) is object code available for the above computers? _____

8. To what extent has the program been flowcharted? _____

9. What instructions for running the program are available:
a) to the user _____
b) to the machine operator _____
10. To what extent is the program still in a developmental stage? _____

11. Is sample input and output, with writeup, available? _____

University Computing Company
Attention: PTC
1300 Frito-Lay Tower
Dallas, Texas 75235

Gentlemen:

I represent that I am the owner of a certain computer program operating system or language (briefly describe):

which I wish University Computing Company to evaluate with the possible consideration of marketing said program or system through the University Computing Company Program Trading Center.

I warrant that I am the sole and absolute owner of the aforesaid property, free and clear of any claim of or from any other person or firm. I further agree to save and hold harmless the said University Computing Company from any loss or damage arising from any source whatever from the said disclosure or from any use or promotion by University Computing Company of said property.

I further agree that University Computing Company, in reviewing said property, and in discussing the same, is under no obligation, duty or responsibility to me whatsoever, unless and until University Computing Company and I make and enter into a written agreement regarding the same.

Sincerely,

(Title, where applicable)

(Company, where applicable)

(Date)